

## PRESS RELEASES

### **Packwise: digital container monitoring goes into series production**

Packwise GmbH cooperates with Diehl Connectivity Solutions GmbH

For the industrialisation of the *Packwise Smart Cap*, Packwise GmbH is now working together with Diehl Connectivity Solutions GmbH (DCS). The contract was signed on November 11<sup>th</sup>, 2019 in Berlin. The *Packwise Smart Cap* is scheduled to go into series production in early 2020. The Plug&Play device tracks the location of Intermediate Bulk Containers (IBCs), large steel or plastic containers used by industry as packaging. The new technical development of the start-up company from Dresden also monitors their filling level. Diehl is now transferring the prototype to series production.

The Packwise GmbH team, founded in 2017, includes IT specialists as well as experts in the field of container logistics. "We know the industry and want to use our innovations to solve current problems and create new opportunities for our customers," says Gesche Weger, CEO. Her company is also distinguished by a high level of competence in the field of IT and prototype development. "We are pleased to have Diehl Connectivity Solutions at our side as a partner at eye level for the industrialization of the *Packwise Smart Cap*". The company, which belongs to the Diehl Group, stands for high-quality products from Germany and the highest industrial standards. This is an indispensable advantage especially for the production of large quantities including industrial hardening.

Those responsible at Diehl Connectivity Solutions see great potential in the logistics market for the Dresden development. "Together with Packwise, we are developing a groundbreaking digital business model in logistics that combines ecological management with tangible cost advantages," says Horst Leonberger, Managing Director at DCS. "We are a service provider and bring data securely, standardised and wirelessly into the IT systems of customers, where it is analysed and evaluated in the customer's jurisdiction", explains Nikolaus Haas, Director Sales & Customer Solutions at DCS. What sounds so simple is years of experience in the field of connectivity and more than 100 years of technological tradition of the Diehl Group in scaling solutions for customers.

In future, the *Packwise Smart Cap* can be used worldwide. It is simply attached to the connectors. The unique technology makes new business models conceivable in the future. For example, reordering of products or production planning will be simplified. Pay-per-use, i.e. payment according to actual consumption, is also possible. Packwise is currently in the integration phase with *Packwise Smart Cap* with several pilot clients from the industry. The patent is pending. The certification and approval process for various industrial applications in the food and chemical industries is already underway.

#### **About Packwise**

*Packwise is a B2B start-up from Dresden. Packwise offers an innovative industry solution for asset tracking and smart container management for liquid goods. Its clients are companies in the chemical and food industries.*

*The new Plug & Play Internet of Things (IoT) device Packwise Smart Cap creates novel insights. The digital twin of the Intermediate Bulk Container (IBC) captures sensor data on location, level and movement with high precision in real time. The open software solution visualises and automates processes for various applications in the supply chain of companies. It warns in case of deviations from parameters and provides recommendations for action.*

**About Diehl Connectivity Solutions**

*Diehl Connectivity Solutions GmbH is a system integrator for the Industrial Internet of Things and belongs to the Diehl Group with headquarters in Nuremberg. As a partner for digital business models, Diehl Connectivity Solutions industrializes an integrated IoT infrastructure from sensor to cloud for its customers. Currently, more than 50 employees are employed throughout Europe. Customers include national and international companies such as Vaillant, BAUER AG and Liebherr.*

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